



CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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| PUBLIC MEETING MINUTES: | DELAWARE REAL ESTATE COMMISSION |
| MEETING DATE AND TIME: | Thursday, March 14, 2013 at 9:00 a.m. |
| PLACE: | 861 Silver Lake Boulevard, Dover, Delaware Conference Room A , Second Floor of the Cannon Building |
| MINUTES FOR APPROVAL | April 11, 2013 |

MEMBERS PRESENT

Christopher J. Whitfield, Professional Member, Chairman
Michael Harrington, Sr., Professional Member, Vice Chairman
Andrew Staton, Professional Member, Secretary
Vincent M. White, Professional Member
Ricky H. Allamong, Professional Member
Gilbert Emory, Public Member
Joseph F. McCann, Public Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General
Sandra Wagner, Administrative Specialist III

MEMBERS ABSENT

James C. Brannon, Jr., Public Member
Patricia O'Brien, Public Member

ALSO PRESENT

Denise Tatman, DAR
Ben Steward

CALL TO ORDER

Mr. Whitfield called the meeting to order at 9:04 a.m.

REVIEW OF MINUTES

Mr. Staton made a motion, seconded by Mr. White, to approve the minutes of the meeting held on February 14, 2013. By unanimous vote the motion carried.

NEW BUSINESS

Education Committee Report

Education Committee's meeting was rescheduled for March 14, 2013 during the same time as the Commission meeting.

Recommendation to Approve and Deny Course Providers, Instructor Applications and Student

Mr. Staton made a motion, seconded by Mr. White, to grant approval to Chairperson, Mr. Whitfield to review a recommended list of Course Providers submitted by the Education Committee as to not hold up Course Providers until the full Commission can review and approve the Education Committee's minutes. By unanimous vote, the motion carried.

Applications for Licensure

Ratification of Salesperson Applications

Mr. Staton made a motion, seconded by Mr. White, to ratify the following applications for salespersons:

Stephanie Barnett, Prudential Fox & Roach Realtors, Devon, PA
Patrick Carney, Jack Lingo, Inc., Rehoboth Beach, DE
Sara Koon, Jack Lingo, Inc., Lewes, DE
Christina Lee, Coldwell Banker Rowley Realtors, Newark, DE
Rebecca Lewis, Century 21 Harbor Realty, Salisbury, MD
Colleen Manley, Prudential Fox & Roach, Bear, DE
Lynn Julin, Delaware Financial Group, Wilmington, DE
Nathan Snook, Prudential Fox & Roach, Newark, DE
Justin Newhard, Prudential Fox & Roach, Newark, DE
Jinhong Shi, Keller Williams Realty, Christiana, DE
Kimberly Ott, Connor Jacobsen Realty, Inc., Bethany Beach, DE
Andrew McPheeters, ERA Cole Realty, Wilmington, DE
Derrell Wells, Prudential Fox & Roach Realtors, Newark, DE
Said Shakhshir, Prudential Fox & Roach Realtors, Hockessin, DE
Christine Garrison, Coldwell Banker Residential Brokerage, Bethany Beach, DE
Stephen Amoriello III, TACTIX Real Estate Advisors, LLC, Radnor, PA
Laurie Duncan, Century 21 New Horizon Realty, Ocean City, MD
Barbara Ryer, Long & Foster, Bethany Beach, DE
Alfred Willis, Active Adults Realty, Lewes, DE
Christina Antonioli, Resort Quest, Bethany Beach, DE
Douglas Hudson, Beach Bound Realty, Dagsboro, DE
Kirstyn LeDoux, Prudential Fox & Roach Realtors, Bear, DE
Gregory Goldman, Coldwell Banker Residential Brokerage, Bethany Beach, DE
Shelly Hance Deale, Active Adult Realty, Lewes, DE
Lora Butler, First Class Properties, Dover, DE
Donna Marconi, Coldwell Banker Preferred, Wilmington, DE
Nkechinyere Egu, Patterson Schwartz, Middletown, DE
Gary Stover, Long & Foster, Bethany Beach, DE
Michael Moore, Keller Williams Select Realtors, LLC, Salisbury, MD
John Sims, Realty Mark Concord, Wilmington, DE
Candy Niedoba, Keller Williams Realty, Rehoboth Beach, DE

By unanimous vote, the motion carried.

Review of Salesperson Applications

The Commission reviewed the salesperson's application of Christopher Dempsey. Mr. Staton made a motion, seconded by Mr. White, to approve Mr. Dempsey's application. With Mr. Harrington recusing, the motion carried by majority vote.

The Commission reviewed the salesperson's application of Benjamin Steward. Mr. White made a motion, seconded by Mr. Whitfield, to propose to deny Mr. Steward's application for having discipline in other states. By unanimous vote, the motion carried.

Review of Broker Application

The Commission reviewed the associate broker's application of Charles Spiegelman. Mr. White made a motion, seconded by Mr. Staton, to approve Mr. Spiegelman's application. By unanimous vote, the motion carried.

The Commission reviewed the associate broker's application of Rose Urban. Mr. White made a motion, seconded by Mr. Staton, to approve Ms. Urban's application. By unanimous vote, the motion carried.

The Commission reviewed the associate broker's application of Russell Day. Mr. White made a motion, seconded by Mr. Staton, to approve Mr. Day's application. By unanimous vote, the motion carried.

The Commission reviewed the broker's application of Thomas Riley. Mr. White made a motion, seconded by Mr. Staton, to approve Mr. Riley's application. By unanimous vote, the motion carried.

The Commission reviewed the broker's application of Paul Stitik. Mr. White made a motion, seconded by Mr. Staton, to approve Mr. Stitik's application. By unanimous vote, the motion carried.

The Commission reviewed the associate broker's application of Todd Stonesifer. Mr. White made a motion, seconded by Mr. Staton, to approve Mr. Stonesifer's application. By unanimous vote, the motion carried.

Review of Applications for Reinstatement

The Commission reviewed the application of Kevin Toll for reinstatement of a salesperson's license. Mr. Whitfield made a motion, seconded by Mr. White, to approve Mr. Toll's application pending passing the state portion of the exam. By unanimous vote, the motion carried.

Review of Applications for New Offices

The Commission reviewed the application of TPW Management, LLC for a new office. Mr. Allamong made a motion, seconded by Mr. White, to contingent approve this application. Commission must receive documentation the broker of record is the signatory on the escrow account. By unanimous vote, the motion carried.

The Commission reviewed the application of Carefree Real Estate for a new office. Mr. Allamong made a motion, seconded by Mr. White, to contingent approve this application. Commission must receive

documentation that the broker of record is the signatory on the escrow account. By unanimous vote, the motion carried.

The Commission reviewed the application of Lighthouse Realty Group, Inc. for a new office. Mr. Allamong made a motion, seconded by Mr. White, to approve this new office application. By unanimous vote, the motion carried.

The Commission reviewed the application of Jones Lang LaSalle Americas, Inc. d/b/a Jones Lang LaSalle for a relocation of their office. Mr. Allamong made a motion, seconded by Mr. White, to approve this application. By unanimous vote, the motion carried.

Status of Complaints

Complaint No. 02-09-13 – Assigned to Mr. White
Complaint No. 02-10-13 – Assigned to Mr. Harrington
Complaint No. 02-07-13 – Assigned to Mr. Whitfield
Complaint No. 02-08-13 – Assigned to Mr. Harrington
Complaint No. 02-08-12 – Closed by Investigator
Complaint No. 02-25-11 – Closed by Investigator

Review of Rule Revisions from the Subcommittee on Reciprocity and Education

Ms. Kelly described the revisions that she type up from the discussion by the subcommittee meeting from February's meeting.

Update from the Subcommittee on Reciprocity and Education

Ms. Kelly spoke with Mr. Collins about having reciprocity between states.

OLD BUSINESS

Review of tabled Office Application and Broker Application

The Commission reviewed the tabled office application of G & E Real Estate, Inc. d/b/a Newmark Grubb Knight Frank and broker application for Jennifer Stein.

Pictures of the new office were submitted for the Commission to review. Mr. Allamong made a motion, seconded by Mr. Staton, to propose to deny G & E Real Estate, Inc for an office permit. The broker doesn't meet the requirements of 5 continuous years. By unanimous vote, the motion carried.

Mr. Allamong made a motion, seconded by Mr. White, to propose to deny the broker application for Ms. Jennifer Stein. Ms. Stein doesn't meet the licensure requirement of 5 years of continuous licensure. By unanimous vote, the motion carried.

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

Mr. Harrington discussed having standards for courses being held in inappropriate facility.

PUBLIC COMMENT

There was no public comment at this meeting.

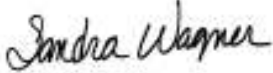
NEXT SCHEDULED MEETING

The next meeting will be held on Thursday, April 11, 2013 at 9:00 a.m.

ADJOURNMENT

Mr. Staton made a motion, seconded by Mr. Harrington, to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 10:14 a.m.

Respectfully submitted,

A handwritten signature in cursive script that reads "Sandra Wagner".

Sandra Wagner
Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.